



# Waymarc Industries Ltd

16304 – 117 Avenue, Edmonton, Alberta T5M 3W2  
Phone (780) 453-2358 Toll Free 800-665-7225 FAX (780) 454-5995 E-Mail [sales@waymarc.com](mailto:sales@waymarc.com)

Waymarc Industries Ltd. is a leading distributor of storage systems. We design, sell and install shelving, pallet racking, lockers, structural mezzanine systems, automotive technician & other service benches, small and large parts storage equipment and modular drawers. Established since 1975, we offer innovative solutions to all our customer's storage needs with branches in Edmonton, Calgary, Saskatoon and Regina.

We are looking for an **Inside Sales Representative** to grow with our dynamic **Calgary** team.

## **Responsibilities:**

- Sell a diversified line of products from incoming phone calls and conducting over-the-counter sales.
- Provide pricing and inventory information to customers.
- Process and enter customer orders with detailed specifications into computer system.
- Support Territory Managers in processing quotes and orders and other requirements at all stages of the sales cycle.
- Provide best in class customer service and help resolve customer requests or issues in a timely manner.
- Perform other branch support duties as required.

## **Qualifications:**

- Ability to consistently deliver exceptional customer service in a fast-paced environment. A team player with a "can do" attitude.
- Strong written and verbal communication skills, excellent interpersonal skills and an ability to work with diverse groups of people.
- Excellent time management skills with the ability to balance multiple priorities with high attention to detail.
- Highly motivated with a desire to be successful. Willingness to gain advance knowledge of Waymarc products and services.
- Excellent computer skills.

## **What the Opportunity Offers:**

- Salary \$37,000 per year plus monthly commission based on achieved sales.
- On the job training and a supportive team atmosphere to ensure your success.
- Comprehensive group benefit plan.
- Career growth opportunities.

If you are interested in this opportunity, forward your resume in confidence to [dcox@waymarc.com](mailto:dcox@waymarc.com). We thank all interested candidates who have applied but only qualified candidates will be contacted. Visit us at [www.waymarc.com](http://www.waymarc.com)